

AHAS

TRD.Ltd GROUP



company profile

About Our Company

There are a few independent companies within the AHAS Group namely:

- **UPCARE PHARMA.**
- **Abdo Hassan Al-sofi Trading Stores (AHAS Trading Stores).**
- **7 General Pharmacies.**



About Us & Who We are



TRD.Ltd GROUP

We are a Group of Trading Companies Based in the Republic of Yemen called ABDO HASSAN AL-SOFI Trading Group of Companies (**AHAS**), founded in 2000 and fully owned by **Mr. ABDO HASSAN AL-SOFI**. With 24 years of experience, we are a private, family-owned enterprise deeply rooted in Yemen's business landscape. Our core focus revolves around three key domains:

1. Pharmaceuticals:

Controlling **15%** of the dermatology pharmaceutical products market in Yemen through strategic partnerships with well-known manufacturers.

2. Healthcare Products :

Delivering essential medical supplies to over **35%** of the country's Health providers via a network of **15+** distribution points.

3. General Trade (Import/Export):

Facilitating seamless cross-border transactions with a proven track record of annual turnover.

Almost all of our activities at AHAS are currently centered on the local market within the entire territory of the Republic of Yemen.

Through strategic collaborations with reputable international Manufacturers/Suppliers renowned for their cutting-edge technology and expertise, our operations are backed by:

- **GSP/ISO 9001** Certifications for quality assurance.

- Strategic partnerships with **4+ global manufacturers**, including

GLESSOM COSMED,

Başak International Marketing İç ve Dış Tic. Ltd. Şti.,

Delta Pharmaceutical Industries, and

Surgelaboratories,

which helped us achieve significant market share growth in specialty drugs including dermatology, ENT, antifungals, antimalarials, and vitamins & minerals

Vision

To become Yemen's leading gateway for global pharmaceutical brands by expanding our digital platforms and strengthening local healthcare infrastructures. We have set up a plan for us to acquire and open up a chain of retail pharmacies linked to UPCARE PHARMA.

Mission

At AHAS Group, we strive to deliver unique, high-quality products and services that make a meaningful impact on people's health and well-being. Through our pharmaceutical and healthcare subsidiaries, we are committed to actively contributing to human development and the enhancement of healthcare infrastructure in Yemen. We differentiate ourselves through strategic partnerships with leading international companies, enabling us to provide innovative and specialized solutions tailored to the specific needs of the local market. We are dedicated to delivering exceptional customer care, ensuring affordable access to premium products that improve quality of life across the communities we serve.

Our Core Values



01 Innovation And Creativity

We believe in providing pioneer solutions that make a positive impact on healthcare and well-being.

03 Commitment to Quality

Our commitment to understanding and meeting their requirements guides our actions, ensuring we provide products that contribute to improved health outcomes.

05 Growth Through Learning

We embrace a culture of continuous learning and development, investing in the growth and expertise of our team.

07 Towards Employees

Creating a positive, growth-oriented work environment that ensures employee satisfaction and performance.

02 Integrity & Compliance

We adhere to WHO standards and ISO 22716 guidelines while undergoing annual Gov audits, ensuring 100% transparency in all operations.

04 Collaboration and Partnership

We value collaboration and actively seek partnerships with industry experts, research institutions, and technology innovators.

06 Towards Society

Delivering high-quality products and services that contribute to a safer, more convenient, and healthier life. Providing premium-level service to clients across Yemen.

UPCARE PHARMA at Glance

Actively involved in the registration, promotion, importation, and distribution of pharmaceuticals and healthcare products.

Exploring international partnerships and investment opportunities to expand reach. Maintains trusted relationships with Health, Trade, and Defense Ministries, especially departments managing procurement and drug registration.

Operations and Infrastructure

HEAD OFFICE AND BRANCHES:

UPCARE PHARMA's Head Office is located in the Capital Sana'a, with 7 branches scattered throughout the Yemeni provinces as follows:



- Sana'a (Capital)
- Ibb
- Hodeidah (Sea Port)
- Mukalla (Coastal City)
- Seyoun (Coastal City)
- Dhamar
- Aden (Free and Trade Zone)
- Taiz



Logistics & Distribution Capability

In remote and hard-to-reach regions across Yemen, **UPCARE PHARMA** ensures continuous access to its products and services through a network of authorized sub-agents, distributors, and tailored logistical arrangements.

Our Distribution infrastructure

includes seven well-ventilated and spacious warehouses, strategically located to optimize inventory management. Additionally, we operate a fleet of distribution and delivery vehicles, ensuring timely, efficient, and reliable delivery to healthcare providers and partners across all territories.



This comprehensive network enables us to maintain product availability, support rapid response, and uphold our commitment to service excellence nationwide.

MANAGEMENT AND MANPOWER



The top management is represented by a Board of Directors, chaired by Mr. Abdo Hassan. UPCARE PHARMA employs a dedicated team of 35 professionals. This team includes:

MEDICAL REPRESENTATIVES	SCIENTIFIC SUPERVISORS	BRANCH MANAGERS	SALES AND EXECUTIVE MANAGERS	LOGISTICS AND WAREHOUSE STAFF
14	7	7	4	3

All Medical/Sales personnel are equipped with vehicles and adequate transport facilities

Our Clients

UPCARE PHARMA serves a wide range of clients across Yemen, demonstrating strong relationships with:

Private Sector

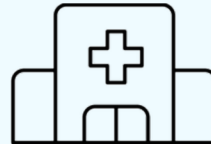
+400

Hundreds of pharmacies & drug stores.



+100

Over one hundred private and public hospitals, medical centers, and dispensaries.



Public Sector

Various local and international health institutions and organizations.



Ministry of public Health & Population



Ministry of Defense



Our Partners



We maintain sole and exclusive agency/distributorship agreements with several key international partners, including:



دلتا للصناعات الدوائية
كامل صفوان أشرفية وشركاد

Thank You

Let's plan success together,,



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